

CURRICULUM VITAE

Robert Sugden

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Electronic mail: r.sugden@uea.ac.uk
- Date of birth* 26 August 1949
- Place of birth* Morley, West Yorkshire, UK
- Nationality* British
- Marital status* Married 1982, one son (born 1984) and one daughter (born 1986)
- Education and qualifications* 1960-67: Eston Grammar School, Cleveland
1967-70: University of York; gained B.A. with first class honours and distinction in history and economics
1970-71: University College, Cardiff; gained M.Sc.(Econ) in economics
1988: Awarded D.Litt in economics from University of York (assessors: Prof. James Buchanan, Dr Peter Fishburn, Prof. Peter Hammond and Prof. John Hey)
- Employment* 1971-78: Lecturer in Economics, University of York
1978-85: Reader in Economics, University of Newcastle upon Tyne
1985-: Professor of Economics, University of East Anglia
1998-2003: Leverhulme Personal Research Professor, University of East Anglia
- Visiting appointments* Visiting Research Associate, Center for Study of Public Choice, Virginia Polytechnic Institute and State University, July-September 1977
Visiting Research Associate, Center for Study of Public Choice, Virginia Polytechnic Institute and State University, May-August 1982
Visiting Research Fellow, Research School of Social Sciences,

Australian National University, January-March 1988

Visiting Professor, Department of Economics, University of California at Davis, April-June 1990

Visiting Scholar, Social Philosophy and Policy Center, Bowling Green State University, May-August 1993

Visiting Scholar, Centre for Applied Ethics, University of British Columbia, July-October 1997

Visiting Scholar, Department of Economics, University of Victoria, British Columbia, July-August 1999

James M. Buchanan Visiting Fellow, Virginia Polytechnic and State University, July-August 2000

Advisory roles

Editorial Board, *Ethics* 1985-1997

Editorial Board, *Theory and Decision* from 1987

Editorial Board, *Journal des Economistes et des Etudes Humaines* from 1990

Editorial Board, *Economics and Philosophy* from 1994

Advisory Board, *New Palgrave Dictionary of Law and Economics*

Advisory Board, *Rivista Internazionale di Scienze Economiche e Commerciali / International Review of Economics and Business* from 1996

Editorial Board, *Utilitas* from 1996

Editorial Board, *Journal of Economic Methodology* 1996-2000

Editorial Board, *Experimental Economics* from 1997

Advisory Board, Erasmus Institute of Philosophy and Economics, Erasmus University Rotterdam, from 1997.

Editorial Board, *Politics, Philosophy and Economics* from 2000.

Editorial Board, *Journal of Economic Psychology* from 2001.

Editorial Board, *Journal of Institutional Economics* from 2003.

Professional societies

Member of Council, Royal Economic Society, 1993-1996

Member of Research Committee, Royal Economic Society, 1994-96

Fellow of the British Academy from 1996

PUBLICATIONS: BOOKS

The Principles of Practical Cost-benefit Analysis (with Alan Williams), Oxford University Press, 1978

The Political Economy of Public Choice, Martin Robertson, 1981

The Economics of Rights, Co-operation and Welfare, Basil Blackwell, 1986

The Theory of Choice: A Critical Guide (with Shaun Hargreaves Heap, Martin Hollis, Bruce Lyons and Albert Weale), Blackwell, 1992. Translated into Italian and published by Giuseppe Laterza and Figli.

Rationality, Justice and the Social Contract: Themes from 'Morals by Agreement' (with David Gauthier) edited volume, Harvester Wheatsheaf, 1993

Economic Valuation with Stated Preference Techniques: A Manual (with Ian Bateman, Richard Carson, Brett Day, Michael Hanemann, Nick Hanley, Tannis Hett, Michael Jones-Lee, Graham Loomes, Susana Mourato, Ece Özdemiroglu, David Pearce and John Swanson), Edward Elgar, 2002

PUBLICATIONS: REFEREED JOURNALS

'Cost-benefit analysis and the withdrawal of railway services', *Bulletin of Economic Research*, 24 (1972), 23-32

'The location choices of students in lodgings and flats' (with Alan Williams), *Urban Studies*, 10 (1973), 23-32

'Choices involving risk: a comment' (with Michael Jones-Lee), *Economic Journal*, 87 (1977), 565-568

'The measurement of consumers' surplus in practical cost-benefit analysis', *Applied Economics*, 11 (1979), 139-146

'A contractual reformulation of certain aspects of welfare economics' (with Albert Weale),

Economica, 46 (1979), 111-123

'On measuring the social opportunity cost of permanent and temporary employment: comment' (with Gordon De Wolf), *Canadian Journal of Economics*, 12 (1979), 744-748

'An application of search theory to the analysis of regional labour markets', *Regional Science and Urban Economics*, 10 (1980), 43-51

'Hard luck stories: the problem of the uninsured in a laissez-faire society', *Journal of Social Policy*, 11 (1982), 201-216

'Evaluating choice' (with Peter Jones), *International Review of Law and Economics*, 2 (1982), 47-65

'On the economics of philanthropy', *Economic Journal*, 92 (1982), 341-350. Reprinted in Stefano Zamagni (ed), *The Economics of Altruism*, Edward Elgar, 1995, and in Nicholas Barr (ed), *Economic Theory and the Welfare State*, Edward Elgar, 2001.

'Regret theory: an alternative theory of rational choice under uncertainty' (with Graham Loomes), *Economic Journal*, 92 (1982), 805-824. To be reprinted in Stefano Zamagni and Elettra Agliardi (eds), *Time in Economic Theory*, Edward Elgar.

'Regret theory and measurable utility' (with Graham Loomes), *Economics Letters*, 12 (1983), 19-21

'A rationale for preference reversal' (with Graham Loomes), *American Economic Review*, 73 (1983), 428-432. To be reprinted in Stefano Zamagni and Elettra Agliardi (eds), *Time in Economic Theory*, Edward Elgar.

'Evaluating choice: a reply' (with Peter Jones), *International Review of Law and Economics*, 3 (1983), 85-87

'On the economics of philanthropy: reply', *Economic Journal*, 93 (1983), 639

'Free association and the theory of proportional representation', *American Political Science Review*, 78 (1984), 31-43

'Is fairness good? A critique of Varian's theory of fairness', *Nous*, 18 (1984), 505-511

'Regret theory and information: a reply' (with Graham Loomes), *Economic Journal*, 94 (1984), 649-650

'Reciprocity: the supply of public goods through voluntary contributions', *Economic Journal*, 94 (1984), 772-787

'Why be consistent? A critical analysis of consistency requirements in choice theory', *Economica*, 52 (1985), 167-183. Reprinted in Bruce Caldwell (ed), *The Philosophy and Methodology of Economics*, Edward Elgar, 1993

- 'Regret, recrimination and rationality', *Theory and Decision*, 19 (1985), 77-99
- 'Consistent conjectures and voluntary contributions to public goods: why the conventional theory does not work', *Journal of Public Economics*, 27 (1985), 117-124
- 'Liberty, preference and choice', *Economics and Philosophy*, 1 (1985), 213-229. Reprinted in Charles Rowley (ed), *Social Choice Theory*, vol 3, Edward Elgar, 1993
- 'Disappointment and dynamic consistency in choice under uncertainty' (with Graham Loomes), *Review of Economic Studies*, 53 (1986), 272-282. Reprinted in John Hey (ed), *Economics of Uncertainty*, Edward Elgar, 1997, and in Omar F. Hamouda and J.C.R. Rowley (eds), *Foundations of Probability, Econometrics and Economic Games*, Edward Elgar, 1997.
- 'New developments in the theory of choice under uncertainty', *Bulletin of Economic Research*, 38 (1986), 1-24. Reprinted in John Hey and Peter Lambert (eds), *Surveys in the Economics of Uncertainty*, Basil Blackwell, 1987
- 'Some implications of a more general form of regret theory' (with Graham Loomes), *Journal of Economic Theory*, 41 (1987), 270-287. Reprinted in John Hey (ed), *Economics of Uncertainty*, Edward Elgar, 1997
- 'Testing for regret and disappointment in choice under uncertainty' (with Graham Loomes), *Economic Journal* 97 (1987), Supplement, 118-129
- 'Valuing particular as opposed to statistical life' (with Michael Jones-Lee), *Seoul Journal of Economics* 1 (1988), 163-169
- 'Preference reversal: information-processing effect or rational non-transitive choice?' (with Graham Loomes and Chris Starmer), *Economic Journal* 99 (1989), Supplement, 140-151
- 'Probability and juxtaposition effects: an experimental investigation of the common ratio effect' (with Chris Starmer), *Journal of Risk and Uncertainty* 2 (1989), 159-178
- 'The backward induction paradox' (with Philip Pettit), *Journal of Philosophy* 86 (1989), 169-182. To be reprinted in Yanis Varoufakis (ed) *Critical Perspectives on Game Theory*, Routledge.
- 'Spontaneous order', *Journal of Economic Perspectives* 3 (1989), 85-97. Reprinted in Ulrich Witt (ed), *Evolutionary Economics*, Edward Elgar, 1993, and in Mark Casson (ed), *Culture, Social Norms and Economics Behaviour*, Edward Elgar, 1997.
- 'Violations of the independence axiom in common ratio problems: an experimental test of some competing hypotheses' (with Chris Starmer), *Annals of Operations Research* 19 (1989), 79-102
- 'L'évolution du marché', *Journal des Economistes et des Etudes Humaines* 1 (1989/90), 190-192

'Rules for choosing among public goods: a contractarian approach', *Constitutional Political Economy* 1 (1990), 63-82

'Contractarianism and norms', *Ethics* 100 (1990), 768-786. Reprinted in Martin Hollis and Wilhelm Vossenkuhl (eds), *Moralische Entscheidung und rationale Wahl*, R. Oldenbourg, Munich, 1992. Reprinted as 'Rationality and impartiality: is the contractarian enterprise possible?' in David Gauthier and Robert Sugden (eds), *Rationality, Justice and the Social Contract*, Harvester Wheatsheaf, 1993.

'Observing violations of transitivity by experimental methods' (with Graham Loomes and Chris Starmer), *Econometrica* 59 (1991), 425-439. Reprinted in John Hey and Graham Loomes (eds), *Recent Developments in Experimental Economics*, Edward Elgar, 1993.

'Does the random-lottery procedure elicit true preferences? An experimental investigation' (with Chris Starmer), *American Economic Review* 81 (1991), 425-439

'Rational choice: a survey of contributions from economics and philosophy', *Economic Journal* 101 (1991), 751-785

'Are preferences monotonic? A test of some implications of regret theory' (with Graham Loomes and Chris Starmer), *Economica* 59 (1992), 17-33

'Rationality in action' (with Martin Hollis), *Mind* 102 (1993), 1-35. To be reprinted in Yanis Varoufakis (ed) *Critical Perspectives on Game Theory*, Routledge.

'Rights: why do they matter, and to whom?', *Constitutional Political Economy* 4 (1993), 127-152

'Thinking as a team: towards an explanation of non-selfish behavior', *Social Philosophy and Policy* 10 (1993), 69-89. Also in E.F. Paul, F. D. Miller and J. Paul (eds), *Altruism*, Cambridge University Press, 1993.

'An axiomatic foundation for regret theory', *Journal of Economic Theory* 60 (1993), 159-180.

'Testing for juxtaposition and event-splitting effects' (with Chris Starmer), *Journal of Risk and Uncertainty* 6 (1993), 235-254

'Normative judgements and spontaneous order: the contractarian element in Hayek's thought', *Constitutional Political Economy* 4:3 (1993), 393-424

'Focal points in games with multiple equilibria: an experimental investigation' (with Judith Mehta and Chris Starmer), *Theory and Decision* 36 (1994), 163-185

'The nature of salience: an experimental investigation of pure coordination games' (with Judith Mehta and Chris Starmer), *American Economic Review* 84:3 (1994), 658-673

'Rationally justifiable play and the theory of noncooperative games' (with Robin Cubitt),

Economic Journal 104:July (1994), 798-803. A slightly expanded version is published as 'Knowledge, beliefs and rationally justifiable play in noncooperative games' in M. Bacharach, L.A. Gérard-Varet, P. Mongin and H. Shin (eds), *Epistemic Logic and the Theory of Games and Decisions*, Kluwer, 1997.

'A theory of focal points', *Economic Journal* 105 (May 1995), 533-550

'Incorporating a stochastic element into decision theories' (with Graham Loomes), *European Economic Review* 39 (1995), 641-648

'The coexistence of conventions', *Journal of Economic Behavior and Organization* 28 (1995), 241-256

'Games and decisions' (with Robin Cubitt), *Greek Economic Review: Special Issue on the Foundations of Economics* 17 (December 1995), 39-60.

'A test of the theory of reference-dependent preferences' (with Ian Bateman, Alistair Munro, Bruce Rhodes and Chris Starmer), *Quarterly Journal of Economics* 112 (1997), 479-505. Reprinted in Daniel Kahneman and Amos Tversky (eds), *Choices, Values, and Frames*, Cambridge University Press and Russell Sage Foundation, 2000.

'Does part-whole bias exist? An experimental investigation' (with Ian Bateman, Alistair Munro, Bruce Rhodes and Chris Starmer), *Economic Journal* 107 (1997), 322-332. Reprinted in K.G. Willis, K.J. Button and P. Nijkamp (eds), *Environmental Evaluation* volume 1, pp. 322-332, Edward Elgar, 1999.

'Measuring opportunity: toward a contractarian measure of individual interest', *Social Philosophy and Policy* 15: 2 (1998), 34-60; also in Ellen Frankel Paul, Fred D. Miller and Jeffrey Paul (eds), *Problems of Market Liberalism*, Cambridge University Press.

'Testing alternative explanations of cyclical choices' (with Chris Starmer), *Economica* 65 (1998), 347-361.

'The selection of preferences through imitation' (with Robin Cubitt), *Review of Economic Studies* 65 (1998): 761-771.

'The metric of opportunity', *Economics and Philosophy* 14 (1998), 307-337.

'Dynamic choice and the common ratio effect: an experimental investigation' (with Robin Cubitt and Chris Starmer), *Economic Journal* 108 (September 1998), 1362-1380.

'On the validity of the random lottery incentive system' (with Robin Cubitt and Chris Starmer), *Experimental Economics* 1 (1998), 115-131.

'The role of inductive reasoning in the evolution of conventions', *Law and Philosophy* 17 (July 1998), 377-410.

'Testing alternative stochastic specifications for risky choice' (with Graham Loomes),

Economica 65 (1998), 581-598

‘Estimating four Hicksian welfare measures for a public good: a contingent valuation investigation’ (with Ian Bateman, Ian Langford, Alistair Munro and Chris Starmer), *Land Economics* 76 (2000), 355-373.

‘Moral canals: trust and social capital in the work of Hume, Smith and Genovesi’ (with Luigino Bruni), *Economics and Philosophy* 16 (2000), 21-45.

‘Credible worlds: the status of theoretical models in economics’, *Journal of Economic Methodology* 7 (2000), 1-31. Also in Uskali Mäki (ed), *Fact and Fiction in Economics: Models, Realism and Social Construction*, Cambridge University Press, 2002, pp. 107-136.

‘Team preferences’, *Economics and Philosophy* 16 (2000), 175-204.

‘Martin Hollis: philosopher of social science’, *Journal of Economic Methodology* 7 (2000), 427-445.

‘Positive confirmation bias in the acquisition of information’ (with Martin Jones), *Theory and Decision* 50 (2001), 59-99.

‘The evolutionary turn in game theory’, *Journal of Economic Methodology* 8 (2001): 113-130.

‘Dynamic decision making under uncertainty: an experimental investigation of choices using accumulator gambles’ (with Robin Cubitt), *Journal of Risk and Uncertainty* 22 (2001): 103-128.

‘On money pumps’ (with Robin Cubitt), *Games and Economic Behavior* 37 (2001): 121-160.

‘Discovered preferences and the experimental evidence of violations of expected utility theory’ (with Robin Cubitt and Chris Starmer), *Journal of Economic Methodology* 8: 3 (2001): 385-414.

‘The bond of society: reason or sentiment?’, *Critical Review of International Social and Political Philosophy* 4 (2001): 149-170. Also in Preston King (ed), *Trusting in Reason: Martin Hollis and the Philosophy of Social Action* (Frank Cass).

‘Beyond sympathy and empathy: Adam Smith’s concept of fellow-feeling’, *Economics and Philosophy* 18 (2002): 63-87.

‘A microeconomic test of alternative stochastic theories of risky choice’ (with Graham Loomes and Peter Moffatt), *Journal of Risk and Uncertainty* 24 (2002): 103-130.

‘On the theory of reference-dependent preferences’ (with Alistair Munro), *Journal of Economic Behavior and Organization* 50 (2003): 407-28.

‘Reference-dependent subjective expected utility’ *Journal of Economic Theory* 111 (2003):

172-191.

'Do anomalies disappear in repeated markets?' (with Graham Loomes and Chris Starmer), *Economic Journal* 113 (2003): C153-166.

'Opportunity as a space for individuality: its value, and the impossibility of measuring it', *Ethics* 113 (2003): 783-809.

'Common knowledge, salience and convention: a reconstruction of David Lewis's game theory' (with Robin Cubitt), *Economics and Philosophy* 19 (2003): 175-210.

'The logic of team reasoning', *Philosophical Explorations* 6 (2003): 165-181. To be reprinted in Natalie Gold (ed), *Teamwork*, Plagrove Macmillan.

'Living with unfairness: the limits of equality of opportunity in a market economy', *Social Choice and Welfare* 22 (2004): 211-236.

'What public choice and philosophy should *not* learn from one another', forthcoming in *American Journal of Economics and Sociology*, 2003; and in *The Production and Diffusion of Public Choice*, Blackwell.

'Coping with preference anomalies in cost-benefit analysis', forthcoming in *Environmental and Resource Economics*.

'The opportunity criterion: consumer sovereignty without the assumption of coherent preferences', forthcoming in *American Economic Review*.

'Testing competing models of loss aversion: an adversarial collaboration' (with Ian Bateman, Daniel Kahneman, Alistair Munro and Chris Starmer), forthcoming in *Journal of Public Economics*.

PUBLICATIONS: MONOGRAPHS

Who cares? An Economic and Ethical Analysis of Private Charity and the Welfare State. Institute of Economic Affairs Occasional Paper (London, 1983).

PUBLICATIONS: CHAPTERS IN BOOKS

'On the political economy of social discount rates', in A.J. Culyer (ed), *Economic Policies and Social Goals*, Martin Robertson, 1974

'Social choice and individual liberty', in M.J. Artis and A.R. Nobay (eds), *Contemporary Economic Analysis*, Croom Helm, 1978. Reprinted in Charles Rowley (ed), *Social Choice*

Theory, vol 1, pp. 448-772 [?], Edward Elgar, 1993, and in Tyler Cowen (ed), *Economic Welfare*, Edward Elgar, 2000.

'Altruism, duty and the welfare state', in N. Timms (ed), *Social Welfare: Why and How?*, Routledge and Kegan Paul, 1980

'Voluntary organisations and the welfare state', in Julian Le Grand and Ray Robinson (eds), *Privatisation and the Welfare State*, Allen and Unwin, 1984

'The importance of what might have been' (with Graham Loomes), in Ole Hagen and Fred Wenstop (eds), *Progress in Utility and Risk Theory*, Reidel, 1984

'Regret, recrimination and rationality', in L. Daboni et al (eds), *Recent Developments in the Foundations of Utility and Risk Theory*, Reidel, 1986

'Labour, property and the morality of markets', in B.L. Anderson and A.J.H. Latham (eds), *The Market in History*, Croom Helm, 1986

'Evolutionarily stable strategies in the prisoner's dilemma and chicken games', in B.R. Munier and M.F. Shakun (eds), *Compromise, Negotiation and Group Decision*, Reidel, 1988

'Maximizing social welfare: is it the government's business?', in Alan Hamlin and Philip Pettit (eds), *The Good Polity*, Basil Blackwell, 1989

'Convention, creativity and conflict', in Yanis Varoufakis and David Young (eds), *Conflict in Economics*, Harvester Wheatsheaf 1990

'Irresponsibility and public choice', in Geoffrey Brennan and Cliff Walsh (eds), *Rationality, Individualism and Public Policy*, Centre for Research on Federal Financial Relations, Canberra, 1990

'Rational bargaining', in Michael Bacharach and Susan Hurley (eds), *Essays on the Foundations of Decision Theory*, Blackwell, 1991

'Naturalness and the spontaneous order of the market', in Shaun Hargreaves Heap and Angus Ross (eds), *Understanding the Enterprise Culture*, University of Edinburgh Press, 1991 (pp. 161-181)

'Inductive reasoning in repeated games', in Reinhard Selten (ed), *Rational Interaction: Essays in Honor of John C. Harsanyi*, Springer-Verlag, 1992 (pp. 201-221)

'An experimental investigation of focal points in coordination and bargaining: some preliminary results' (with Judith Mehta and Chris Starmer), in John Geweke (ed), *Decision Making under Risk and Uncertainty: New Models and Empirical Findings*, Kluwer, 1992

'Austrian prescriptive economics', in Bruce J. Caldwell and Stephan Boehm (eds), *Austrian Economics: Tensions and New Directions*, Kluwer, 1993 (pp. 207-214) [copyright date 1992]

- 'Justified to whom?', in David Copp, Jean Hampton and John Roemer (eds), *The Idea of Democracy*, Cambridge University Press, 1993 (pp. 149-54)
- 'The contractarian enterprise', in Robert Sugden and David Gauthier (eds), *Rationality, Justice and the Social Contract: Themes from 'Morals by Agreement'*, Harvester Wheatsheaf, 1993 (pp. 1-23)
- 'The theory of rights', in Horst Siebert (ed), *The Ethical Foundations of the Market Economy*, Tübingen: J.C.B. Mohr, 1994 (pp. 31-53)
- 'Rational coordination', in Francesco Farina, Frank Hahn and S. Vannucci (eds), *Ethics, Rationality and Economic Behaviour*, Oxford University Press, 1996 (pp. 244-262)
- 'Normative expectations: the simultaneous evolution of institutions and norms', in Avner Ben-Ner and Louis Putterman (eds), *Economics, Values, and Organization*, Cambridge University Press, 1998 (pp. 73-100).
- 'Anomalies and biases in the contingent valuation method', in David Banister (ed), *Transport Policy and the Environment*, Routledge, 1998 (pp. 298-319).
- 'Spontaneous order', in Peter Newman (ed), *The New Palgrave Dictionary of Economics and the Law*, Macmillan, 1998.
- 'Conventions', in Peter Newman (ed), *The New Palgrave Dictionary of Economics and the Law*, Macmillan, 1998.
- 'Public goods and contingent valuation', in Ian Bateman and Kenneth Willis (eds), *Valuing Environmental Preferences: Theory and Practice of the Contingent Valuation Method in the US, EC and Developing Countries*, Oxford University Press, 1999
- 'Alternatives to the neoclassical theory of choice', in Ian Bateman and Kenneth Willis (eds), *Valuing Environmental Preferences: Theory and Practice of the Contingent Valuation Method in the US, EC and Developing Countries*, Oxford University Press, 1999
- 'The motivating power of expectations', in Julian Nida-Rümelin and Wolfgang Spohn (eds), *Rationality, Rules and Structure*, pp. 103-129, Kluwer, 2000
- 'Blacksburg, Virginia: summer 1977', in Geoffrey Brennan, Hartmut Kliemt and Robert Tollison (eds), *Method and Morals in Constitutional Economics: Essays in Honour of James M. Buchanan*, pp. 549-551, Springer Verlag, 2001.
- 'Conceptual foundations of cost-benefit analysis: a minimalist account', in Alan Pearman, Peter Mackie and John Nellthorp (eds), *Transport Projects, Programmes and Policies: Evaluation Needs and Capabilities*, Ashgate, 2003.
- 'Alternatives to expected utility: foundations', in Salvador Barbera, Peter Hammond and Christian Seidl (eds), *Handbook of Utility Theory: Volume 2: Extensions*, Kluwer, 2004, pp. 685-755.

'Dynamic decisions under uncertainty: some recent evidence from economics and psychology' (with Robin Cubitt and Chris Starmer), *The Psychology of Economic Decisions, Vol 2: Reasons and Choices*, edited by Isabelle Brocas and Juan D. Carrillo, Oxford University Press, 2004, pp. 81-107.

'Harsanyi, Rawls and the search for a common currency of advantage', forthcoming in Maurice Salles and John Weymark (eds), *Justice, Political Liberalism and Utilitarianism: Themes from Harsanyi and Rawls*, Cambridge University Press.

'Rationality and imitation', forthcoming in *Perspectives on Imitation: From Mirror Neurons to Memes*, edited by Nick Chater and Susan Hurley, MIT Press.

'Mirror neurons and Adam Smith's theory of sympathy', forthcoming in *Perspectives on Imitation: From Mirror Neurons to Memes*, edited by Nick Chater and Susan Hurley, MIT Press.

'Human nature and sociality in economics' (with Nick Bardsley), forthcoming in *The Economics of Giving, Reciprocity and Altruism* (North Holland Handbook, edited by Serge-Christophe Kolm and Jean Mercier Ythier).

'Correspondence of sentiments: an explanation of the pleasure of social interaction', forthcoming in *Economics and Happiness: Reality and Paradoxes*, edited by Luigino Bruni and Pierluigi Porta, Oxford University Press.

PUBLICATIONS: REVIEW ARTICLES (approx 2000 words or more)

Review of *Sour Grapes* by Jon Elster and *Having Reasons* by Frederic Schick, *Economics and Philosophy* 1 (1985), 337-342

Review of *Well-being: Its Meaning, Measurement and Moral Importance* by James Griffin, *Economics and Philosophy* 5 (1989), 103-108

'Impartiality and mutual advantage', a review of *Theories of Justice* by Brian Barry, *Ethics* 101 (1991), 634-643

'Suckers, free riders, and public goods', a review of *Social Contract, Free Ride* by Anthony de Jasay, *Humane Studies Review* 7:1 (1991/2), 1-14

'Welfare, resources, and capabilities: a review of *Inequality Reexamined* by Amartya Sen', *Journal of Economic Literature* 31: December (1993), 1947-1962

'Difficulties in the theory of rational choice', a review of *The Rational Foundations of Economic Behaviour* edited by Kenneth J. Arrow et al, *Journal of Economic Methodology* 5 (1998), 157-163.

Review of *Trust within Reason* by Martin Hollis, *Economics and Philosophy* 15 (1999), 127-136; slightly revised version published in Italian as 'Il cammino dell'Illuminismo di Martin Hollis' in *Iride: Filosofia e Discussione Pubblica* 26 (1999), 206-214.

Review of *Freedom in Economics*, edited by Jean-François Laslier, Marc Fleurbaey, Nicolas Gravel and Allain Trannoy, *Economics and Philosophy* 15 (1999), 324-330.

'Ken Binmore's evolutionary social theory', a review of *Game Theory and the Social Contract* by Ken Binmore, *Economic Journal* 111 (2001): F213-248.

'Intersubjectivity: the separatist tendency in heterodox economics', a review of *Intersubjectivity in Economics: Agents and Structures*, edited by Edward Fullbrook. *Journal of Economic Methodology* 11 (2004): 104-110.

WORK IN PROGRESS

'Fellow-feeling', chapter prepared for volume, *Economics and Social Interaction*, edited by Benedetto Gui and myself (for Cambridge University Press). Longer version translated into Italian as 'La «corrisponenza di sentimenti» come fonte di felicità' in Luigino Bruni and Pier Luigi Porta, *Felicità ed economia: Quando il benessere è bien vivere* (Milano: Guerini e associati).

'Why interpersonal relations matter for economics' (with Benedetto Gui), chapter prepared for volume, *Economics and Social Interaction*, edited by Benedetto Gui and myself (for Cambridge University Press).

'Common reasoning in games: a resolution of the paradoxes of "common knowledge of rationality"' (with Robin Cubitt).

'The road not taken: two debates on the role of psychology in economics' (with Luigino Bruni). Submitted to *Economic Journal*.

'Experiments as models and experiments as tests'. Submitted to *Journal of Economic Methodology*.

'Experienced utility as a standard of policy evaluation' (with Daniel Kahneman). Submitted to *Environmental and Resource Economics*.

RESEARCH GRANTS

'Experimental tests of some new theories of choice under uncertainty', £5430 from ESRC, November 1986-October 1987

'The development and experimental testing of regret theory', £29,450 from ESRC, April 1988 - March 1990

'Focal points in bargaining: an experimental investigation', £6450 from ESRC, July - November 1990

'The foundations of rational choice theory', £87,340 from ESRC, September 1990 - August 1992 (with Robin Cubitt, Shaun Hargreaves Heap, Martin Hollis and Chris Starmer)

£22,500 from EC, January 1992-December 1994, to participate in the European Network of Experimental Economics, as part of the Stimulation Programme for Economic Science (SPES)

'Identifying and correcting for biases in the contingent valuation method', £64,160 from ESRC, October 1992-March 1995 (with Ian Bateman, Alistair Munro, Chris Starmer and Kerry Turner). Graded 'good'.

'The consistency or inconsistency of choices under risk and over time', £113,450 from ESRC, October 1994-September 1996 (with Jane Beattie, Robin Cubitt, Graham Loomes and Chris Starmer). Graded 'outstanding'.

'Understanding inconsistencies in preferences concerning risks and their implications for public decision-making', £143,634 from ESRC, October 1996-September 1999 (with Ian Bateman, Robin Cubitt, Alistair Munro and Chris Starmer). Graded 'outstanding'.

'The treatment of indirect taxation in cost-benefit analysis', £4300 from Department of Transport, December 1996-February 1997

Leverhulme Personal Research Professorship, £242,000 from Leverhulme Trust, February 1998 - January 2003

'Developing a consistent cost-benefit framework for multi-modal transport appraisal', £3800 from Department of the Environment, Transport and the Regions, July-October 1998.

Participation in 'TRANS-TALK' thematic network, 11,900 euro from Commission of the European Communities, January 2000-June 2001.

'Environmental decision making': phase 3 of Centre for Social and Economic Research on the Global Environment, £2,146,000 from ESRC, October 2001-September 2006 (with Kerry Turner [Director], Neil Adger, Ian Bateman, Katrina Brown, Andrew Jordan, Graham Loomes, Timothy O'Riordan and Nick Pidgeon).

'The role of experimental methods in economics', £185,000 from Leverhulme Trust, September 2002-August 2005 (with Robin Cubitt, Graham Loomes, Peter Moffatt and Chris Starmer).

'What is the value to society of a QALY?', £7200 from Department of Health, December 2002 - February 2003 (with Ian Bateman, Graham Loomes, Angela Robinson and Richard Smith).

DOCTORAL THESES SUPERVISED

Chris Starmer, 'Exploring the theory of choice under uncertainty by experimental methods', PhD awarded 1993.

Judith Mehta, 'Bargaining theory and the social foundations of rational choice', PhD awarded 1996.

Steven Humphrey, 'The economics and psychology of decision making under risk and uncertainty', PhD awarded 1997.

Robert Hoffman, 'The evolution of cooperation', (co-supervised with Shaun Hargreaves Heap), PhD awarded 1997.

Timo Tammi, 'Essays on the rationality of experimentation in economics', (co-supervised by Uskali Mäki), doctorate of University of Joensuu (Finland) awarded 1997.

Tony Burton, 'Considerations towards a non-rationalistic game theory', PhD awarded 1998.

Martin Jones, 'Bayes' Theorem and positive confirmation: an experimental analysis', PhD awarded 1998.

Joeri Gorter, 'Melioration, matching, and rational choice: a study on the interface between economics and psychology', (co-supervised by Alistair Munro), PhD awarded 2000.

Nicholas Bardsley, 'Theoretical and empirical investigation of nonselfish behaviour: the case of contributions to public goods', PhD awarded 2000.